

**HAMILTON COUNTY
SOCIETY FOR THE PREVENTION
OF CRUELTY TO ANIMALS
d.b.a. SPCA CINCINNATI
FINANCIAL STATEMENTS
For the Year Ending December 31, 2019**

**HAMILTON COUNTY
SOCIETY FOR THE PREVENTION
OF CRUELTY TO ANIMALS
d.b.a. SPCA CINCINNATI**

FINANCIAL STATEMENTS

For the Year Ending December 31, 2019

CONTENTS

| | <u>Pages</u> |
|---------------------------------------|--------------|
| Board of Trustees..... | 1 |
| Independent Auditor's Report..... | 2 - 3 |
| Statement of Financial Position..... | 4 |
| Statement of Activities..... | 5 |
| Statement of Functional Expenses..... | 6 |
| Statement of Cash Flows..... | 7 |
| Notes to Financial Statements..... | 8 - 17 |

**HAMILTON COUNTY
SOCIETY FOR THE PREVENTION
OF CRUELTY TO ANIMALS
d.b.a. SPCA CINCINNATI**

FINANCIAL STATEMENTS

For the Year Ending December 31, 2019

Board of Trustees

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USI Midwest

Vice Chair: Michele O'Rourke
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USA Collision Centers

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President & CEO

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Van Gorder, Walker & Co., Inc.
Certified Public Accountants

Independent Auditor's Report

Charles A. Van Gorder, CPA
Lori A. Owen, CPA
John R. Chamberlin, CPA, MBA
Members of AICPA & KyCPA
Licensed in Kentucky & Ohio

**To the Board of Trustees of the
Hamilton County Society for the Prevention of Cruelty to Animals
d.b.a. SPCA Cincinnati
Cincinnati, Ohio**

Report on the Financial Statements

We have audited the accompanying financial statements of the Hamilton County Society for the Prevention of Cruelty to Animals, doing business as and hereafter referred to as SPCA Cincinnati (a nonprofit organization), which comprise the statement of financial position as of December 31, 2019, and the related statement of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Van Gorder, Walker & Co., Inc.
Certified Public Accountants

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SPCA Cincinnati as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Van Gorder, Walker & Co., Inc.

Van Gorder, Walker, & Co., Inc.

Erlanger, Kentucky

April 8, 2020

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| SPCA CINCINNATI STATEMENT OF FINANCIAL POSITION December 31, 2019 |
|--|

| | <u>Animal Control</u> | <u>Humane Operations</u> | <u>Total</u> |
|---|---------------------------|------------------------------|----------------------|
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | \$ 99 | \$ 1,922,600 | \$ 1,922,699 |
| Investments | - | 5,601,713 | 5,601,713 |
| Endowment | - | 211,459 | 211,459 |
| Estates/Trusts receivable | - | 85,000 | 85,000 |
| Accounts receivable | - | 17,157 | 17,157 |
| Pledges receivable | - | 20,500 | 20,500 |
| Total current assets | <u>99</u> | <u>7,858,429</u> | <u>7,858,528</u> |
| Property and equipment | | | |
| Nondepreciated property and equipment | | | |
| Construction in progress | - | 73,862 | 73,862 |
| Land | - | 651,750 | 651,750 |
| Depreciated property and equipment | | | |
| Less: Accumulated depreciation | - | (4,356,055) | (4,356,055) |
| Total property and equipment, net | <u>-</u> | <u>6,565,832</u> | <u>6,565,832</u> |
| Other assets | | | |
| Beneficial interests in trusts | - | 1,247,138 | 1,247,138 |
| Prepaid expenses | - | 24,225 | 24,225 |
| Pet supply store inventory | - | 32,948 | 32,948 |
| Total other assets | <u>-</u> | <u>1,304,311</u> | <u>1,304,311</u> |
| Total assets | <u>\$ 99</u> | <u>\$ 15,728,572</u> | <u>\$ 15,728,671</u> |
| Liabilities and net assets | | | |
| Liabilities | | | |
| Current liabilities | | | |
| Accounts payable | \$ 15,736 | \$ 91,917 | \$ 107,653 |
| Accrued expenses | - | 146,041 | 146,041 |
| Current portion of debt | - | 52,340 | 52,340 |
| Total current liabilities | <u>15,736</u> | <u>290,298</u> | <u>306,034</u> |
| Long term liabilities | | | |
| Commercial notes payable | - | 24,000 | 24,000 |
| Promissary note | - | 29,869 | 29,869 |
| Capital leases | - | 84,306 | 84,306 |
| Total long term liabilities | <u>-</u> | <u>138,175</u> | <u>138,175</u> |
| Total liabilities | <u>15,736</u> | <u>428,473</u> | <u>444,209</u> |
| Net assets | | | |
| With donor restrictions | (15,637) | 1,965,774 | 1,950,137 |
| Without donor restrictions | - | 13,334,325 | 13,334,325 |
| Total net assets | <u>(15,637)</u> | <u>15,300,099</u> | <u>15,284,462</u> |
| Total liabilities and net assets | <u>\$ 99</u> | <u>\$ 15,728,572</u> | <u>\$ 15,728,671</u> |

The accompanying notes are an integral part of the financial statements.

SPCA CINCINNATI
STATEMENT OF ACTIVITIES
For the Year Ending December 31, 2019

| | Without Donor | With Donor Restrictions | | Total |
|---|----------------------|-------------------------|--------------------|----------------------|
| | Restrictions | Humane | Animal | |
| | Humane | Operations | Control | |
| | Operations | | | |
| Revenues, gain, and other support | | | | |
| Contractual revenue | \$ - | \$ - | \$ 1,812,960 | \$ 1,812,960 |
| Cash contributions | 1,917,182 | 294,134 | - | 2,211,316 |
| Estate and trust income | 1,063,173 | - | - | 1,063,173 |
| Investment income | 130,598 | - | - | 130,598 |
| Animal sales, net | 86,740 | - | - | 86,740 |
| Animal calls | 79,519 | - | - | 79,519 |
| Fees - Pit Bulls | - | 1,910 | - | 1,910 |
| Fees - Board of Health | - | 8,338 | - | 8,338 |
| Other fees/income | 35,588 | - | 2,715 | 38,303 |
| In-kind donations | 589,367 | - | - | 589,367 |
| Net gains (losses) on investments | 911,493 | 707,502 | - | 1,618,995 |
| Grant income | - | 1,019,000 | - | 1,019,000 |
| Special events | 585,909 | - | - | 585,909 |
| Net assets released from restrictions | | | | |
| Satisfaction of program restrictions | 1,203,221 | (1,203,221) | - | - |
| Total revenues, gains, and other support | 6,602,790 | 827,663 | 1,815,675 | 9,246,128 |
| Expenses | | | | |
| Program services | | | | |
| Animal control | - | - | 1,792,781 | 1,792,781 |
| Farm education center | 113,949 | - | - | 113,949 |
| Humane services | 3,610,194 | - | - | 3,610,194 |
| Total program services | 3,724,143 | - | 1,792,781 | 5,516,924 |
| Supporting services | | | | |
| Management and general | 326,152 | - | - | 326,152 |
| Development | 1,084,410 | - | - | 1,084,410 |
| Depreciation | 297,595 | - | - | 297,595 |
| Total expenses | 5,432,300 | - | 1,792,781 | 7,225,081 |
| Change in net assets | 1,170,490 | 827,663 | 22,894 | 2,021,047 |
| Net assets at beginning of year | 12,163,835 | 1,138,111 | (38,531) | 13,263,415 |
| Net assets at end of year | \$ 13,334,325 | \$ 1,965,774 | \$ (15,637) | \$ 15,284,462 |

The accompanying notes are an integral part of the financial statements.

SPCA CINCINNATI
STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ending December 31, 2019

| | Program Services | | | | Management and General | Development | Totals | |
|---------------------------------------|---------------------|-----------------------------|---------------------|---------------------|------------------------------|---------------------|---------------------|---------------------|
| | Animal Control | Farm Education Center | Humane Services | Total Programs | | | 2019 | Memo Only 2018 |
| Salaries | \$ 923,139 | \$ 46,492 | \$ 1,201,531 | \$ 2,171,162 | \$ 264,583 | \$ 247,449 | \$ 2,683,194 | \$ 2,632,383 |
| Benefits and taxes | 170,412 | 8,582 | 393,735 | 572,729 | 49,765 | 45,679 | 668,173 | 525,351 |
| Total salaries and related costs | 1,093,551 | 55,074 | 1,595,266 | 2,743,891 | 314,348 | 293,128 | 3,351,367 | 3,157,734 |
| Advertising | - | - | - | - | - | 35,000 | 35,000 | 36,805 |
| Building/maintenance | 93,319 | 47,866 | 94,031 | 235,216 | - | - | 235,216 | 203,759 |
| Communications | 31,874 | 2,007 | 16,203 | 50,084 | - | - | 50,084 | 52,562 |
| Contracted services | 10,016 | - | 30,425 | 40,441 | 4,758 | 2,379 | 47,578 | 45,602 |
| Development expenses | - | - | - | - | - | 45,542 | 45,542 | - |
| Insurance expense | 43,669 | - | 87,590 | 131,259 | - | - | 131,259 | 78,444 |
| Interest | - | - | 8,516 | 8,516 | - | - | 8,516 | 7,009 |
| Kennel - med/vet/clinic | 258,750 | 100 | 1,256,098 | 1,514,948 | - | - | 1,514,948 | 1,283,628 |
| Kennel - supplies | 65,651 | 939 | 196,012 | 262,602 | - | - | 262,602 | 302,771 |
| Miscellaneous | 39,787 | 948 | 67,079 | 107,814 | - | 901 | 108,715 | 116,329 |
| Printing/postage | - | - | 23,600 | 23,600 | - | 4,700 | 28,300 | 8,922 |
| Professional fees | 11,557 | - | 57,063 | 68,620 | 7,046 | 1,380 | 77,046 | 166,231 |
| Supplies | 22,735 | - | 53,424 | 76,159 | - | - | 76,159 | 82,429 |
| Special events expenses | - | - | - | - | - | 235,418 | 235,418 | - |
| Third party fund raising | - | - | - | - | - | 465,513 | 465,513 | 414,683 |
| Training | 16,880 | - | 31,347 | 48,227 | - | - | 48,227 | 37,499 |
| Travel/vehicles | 38,213 | 647 | 8,906 | 47,766 | - | - | 47,766 | 41,519 |
| Uniforms | 15,486 | 80 | - | 15,566 | - | 449 | 16,015 | 9,638 |
| Utilities | 51,293 | 6,288 | 84,634 | 142,215 | - | - | 142,215 | 162,998 |
| Total expenses before depreciation | 1,792,781 | 113,949 | 3,610,194 | 5,516,924 | 326,152 | 1,084,410 | 6,927,486 | 6,208,562 |
| Depreciation, unallocated | - | - | - | - | - | - | 297,595 | 273,839 |
| Total expenses | <u>\$ 1,792,781</u> | <u>\$ 113,949</u> | <u>\$ 3,610,194</u> | <u>\$ 5,516,924</u> | <u>\$ 326,152</u> | <u>\$ 1,084,410</u> | <u>\$ 7,225,081</u> | <u>\$ 6,482,401</u> |

The accompanying notes are an integral part of the financial statements.

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| SPCA CINCINNATI STATEMENT OF CASH FLOWS For the Year Ending December 31, 2019 |
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| | <u>2019</u> |
|--|---------------------|
| Cash flows from operating activities | |
| Change in net assets | \$ 2,021,047 |
| Adjustments to reconcile increase (decrease) in net assets to net cash provided by operating activities: | |
| Depreciation and amortization | 297,595 |
| Loss on disposal of property and equipment | 298 |
| Unrealized (gain)/loss on investments | (1,618,995) |
| (Increase) decrease in operating assets: | |
| Other assets and deposits | (686,842) |
| Estates/Trusts receivable | 15,322 |
| Accounts receivable | (6,021) |
| Pledges receivable | 15,500 |
| Increase (decrease) in operating liabilities: | |
| Accounts payable | (29,703) |
| Other liabilities | (582) |
| Net change in cash from operating activities | <u>7,619</u> |
| Cash flows from investing activities | |
| Purchases of investment securities | 49,070 |
| Purchase of property and equipment | (437,376) |
| Net change in cash from investing activities | <u>(388,306)</u> |
| Cash flows from financing activities | |
| Proceeds from new capital leases | 52,460 |
| Payments on note payable | (8,436) |
| Payments on capital leases | (37,888) |
| Net change in cash from financing activities | <u>6,136</u> |
| Net change in cash and cash equivalents | (374,551) |
| Beginning cash and cash equivalents | <u>2,297,250</u> |
| Ending cash and cash equivalents | <u>\$ 1,922,699</u> |
| Supplemental data | |
| Interest paid | <u>\$ 8,516</u> |
| Non-cash in-kind contributions | <u>\$ 589,367</u> |

The accompanying notes are an integral part of the financial statements.

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| SPCA CINCINNATI NOTES TO FINANCIAL STATEMENTS December 31, 2019 |
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ORGANIZATION

Founded in 1907, the Hamilton County Society for the Prevention of Cruelty to Animals, doing business as SPCA Cincinnati (Organization) is a not-for-profit corporation organized to provide a means to prevent cruelty to animals throughout Hamilton County and the State of Ohio. The Organization's mission is to be a driving force in promoting animal welfare, strengthening the human-animal bond, providing humane education and eliminating pet overpopulation.

The Organization also has a contractual agreement with the Hamilton County, Ohio Board of Commissioners to furnish facilities, materials, and personnel to perform the necessary services for the housing, feeding, veterinary care, and humane disposal of unlicensed stray dogs within Hamilton County, Ohio. Contractual compensation under this contract is subject to state audit and funds received and related expenses incurred in relation to this contract are presented separately in the financial statements.

The Organization is a non-profit organization exempt from tax under Internal Revenue Code Section 501(c)(3) and the Internal Revenue Service has determined the Organization is not a "private foundation" within the meaning of Section 509(a) of the Code.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statements of financial position and cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

Concentration of Credit Risk

The Organization maintains its cash in bank deposits, which, at times, may exceed federally insured limits. The Organization has not experienced any losses in these accounts. The Organization believes it is not exposed to any significant credit risk on cash.

Interest Rate Risk

In accordance with the Organization's policy, interest rate risk is limited by investing in diversified portfolios with a combination of the highest rate of return and the lowest risk to ensure maximum security of principal. Investments are undertaken in a manner that seeks to ensure the preservation of capital in its portfolio.

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| SPCA CINCINNATI NOTES TO FINANCIAL STATEMENTS December 31, 2019 |
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Credit Risk

The Organization limits its investments to diversified, managed portfolios which contain funds with varying credit ratings applied. Because of the diversity of these funds, the credit risk of the investments, in the aggregate, is reduced to an acceptable level.

Custodial Credit Risk

For deposits, this is the risk that, in the event of a bank failure, the Organization's deposits will not be returned. The cash and cash equivalents balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. As of December 31, 2019, the Organization had collected balances of approximately \$533,835 at Miami Savings Bank in excess of the FDIC insured limits.

Revenue Concentration Risk

The Organization received 19.6% of its total revenues from contracts with the Hamilton County, Ohio Board of Commissioners for dog warden services.

Contributions

Grants and other contributions of cash and other assets are reported as net assets with donor restrictions or without donor restrictions depending on the existence or nature of any donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, those net assets are reported in the statement of activities as net assets released from restrictions. Unconditional promises to give are recorded at their net realizable value. Gifts are considered to be available for unrestricted use or designation by the governing board unless specifically restricted by the donor. Donated materials and equipment are reflected as contributions in the accompanying financial statements at their estimated fair values at date of receipt.

Allowance for Doubtful Accounts

The Organization had pledges receivable of \$20,500 at December 31, 2019. The Organization does not utilize an allowance for doubtful accounts.

Property and Equipment

Property and equipment are stated at cost except for donated property, which is capitalized at the estimated fair value at the date of receipt. Depreciation is computed using the straight-line method over 5 – 40 years.

Net Assets

Resources are classified into two net asset categories according to the existence or absence of donor-imposed restrictions. A description of the two net asset categories, as applied to the Organization is as follows:

- 1) Net assets without donor restrictions – Net assets available for general use and not subject to donor restrictions:
 - Undesignated net assets include the assets and liabilities associated with the principal mission of the Organization, including its net property and equipment. Board designated net assets can be an internally tracked subset of this category. This includes net assets which the board has determined should be invested for future needs of the Organization.
- 2) Net assets with donor restrictions:
 - Include grants and contributions subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature that may or will be met, either by actions of the Organization and/or the passage of time. Other donor-imposed restrictions are

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| SPCA CINCINNATI NOTES TO FINANCIAL STATEMENTS December 31, 2019 |
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perpetual in nature, where the donor stipulates the resources be maintained in perpetuity.

Functional Expense Allocation

The statement of functional expenses presents the natural classification detail of expenses by function. Certain costs have been allocated among the program and support services categories based on specific identification and Organization staff time spent within each functional area.

Inventories

Inventories are stated at cost. Cost is determined under the First-In, First-Out (FIFO) method.

In-Kind Donations

The Organization receives donations of pet food, pet medications, and pet supplies, as well as professional services on an in-kind basis. The amounts of these donations were estimated to be \$589,367 as of December 31, 2019 and are recorded as revenues and as offsetting expenses of the same amount.

NOTE B – INVESTMENTS AND FAIR VALUE MEASUREMENTS

At December 31, 2019, the Organization had investments consisting of various public company stock equities. The market value of these investments was \$5,953,121 with \$139,949 of this amount classified as cash or cash equivalents on the balance sheet for a net investment balance of \$5,813,172.

Investments are measured at fair value on a recurring basis. Fair value measurements are categorized based on the valuation inputs used to measure an asset's fair value: Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. All investments are Level 1 investments. Level 1 investments are investments that have readily observable prices, are bought and sold on an open market, and whose prices have a reliable fair market value. There are no Level 2 or Level 3 investments.

The fair value measurements and levels within the fair value hierarchy of those measurements for the assets reported at fair value on a recurring basis at December 31, 2019, are as follows

| Investments | Fair Value | Fair Value Measurements Using | | |
|---------------------------|---------------------|-------------------------------|----------------|----------------|
| | | Level 1 Inputs | Level 2 Inputs | Level 3 Inputs |
| Equity securities: | | | | |
| Cincinnati Financial | \$ 5,783,421 | \$ 5,783,421 | \$ - | \$ - |
| Procter and Gamble Co. | 29,751 | 29,751 | - | - |
| Total equity securities | <u>5,813,172</u> | <u>5,813,172</u> | <u>-</u> | <u>-</u> |
| Cash and Cash Equivalents | | | | |
| PNC Money Fund | <u>139,949</u> | <u>139,949</u> | <u>-</u> | <u>-</u> |
| Total investments | <u>\$ 5,953,121</u> | <u>\$ 5,953,121</u> | <u>\$ -</u> | <u>\$ -</u> |

NOTE C – PLEDGES RECEIVABLE

The Organization often receives unconditional promises to give cash from unrelated donors. These pledges receivable are included in the financial statements at the pledged value. Total pledges receivable at December 31, 2019 was \$20,500.

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| SPCA CINCINNATI NOTES TO FINANCIAL STATEMENTS December 31, 2019 |
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NOTE D – ENDOWMENT

The Organization’s endowment consists of one individual fund, established in 2019, to support the mission, program, and activities of SPCA Cincinnati’s Pet Behavioral Department. The endowment includes a donor-restricted endowment fund. As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions

The Organization’s governing body has interpreted the State of Ohio Uniform Management of Institutional Funds Act (SPMIFA) as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restriction to be held in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of donor-restricted endowment funds is classified as net assets with donor restriction until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor restricted endowment funds:

1. Duration and preservation of the fund
2. Purposes of the Organization and the fund
3. General economic conditions
4. Possible effect of inflation and deflation
5. Expected total return from investment income and appreciation or depreciation of investments
6. Other resources of the Organization
7. Investment policies of Organization

The composition of net assets by endowment fund at December 31, 2019 were:

Net Assets with Donor Restrictions to be held in perpetuity

| | FMV at December 31, 2018 | Additions | Deletions | FMV at December 31, 2019 |
|--------------------|-----------------------------|-------------------|-------------|-----------------------------|
| Robinson Endowment | \$ - | \$ 211,459 | \$ - | \$ 211,459 |
| Total Endowment | <u>\$ -</u> | <u>\$ 211,459</u> | <u>\$ -</u> | <u>\$ 211,459</u> |

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the Organization is required to retain as a fund of perpetual duration pursuant to donor stipulation. No deficiencies of this nature are reported at December 31, 2019.

The Organization has adopted investment and spending policies for endowment assets which, similar to investment assets, attempt to provide a predictable stream of funding to programs and other items supported by its endowment while seeking to maintain the purchasing power of the endowment.

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| SPCA CINCINNATI NOTES TO FINANCIAL STATEMENTS December 31, 2019 |
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Endowment assets include those assets of donor-restricted endowment funds the Organization must hold in perpetuity. Under the Organization's policies, endowment assets are invested in a manner that is intended to produce results that exceed spending plus inflation while assuming a moderate level of investment risk. The Organization expects its endowment funds to provide an average rate of return of approximately 1.5% over time. Actual returns in any given year may vary from this amount.

NOTE E – PROPERTY AND EQUIPMENT

The Organization has elected to capitalize assets with a cost of \$500 or more. Capital assets are depreciated using the straight-line method and charged as an expense against operations; total capital assets and accumulated depreciation are reported on the statement of net position. When capital assets are disposed, the cost and applicable accumulated depreciation are removed from the respective accounts and the resulting gain or loss recorded in operations.

Estimated useful lives, in years, for depreciable assets are as follows:

| | |
|-------------------------|----------|
| Buildings | 40 years |
| Vehicles | 5 years |
| Furniture and equipment | 5 years |

Property and Equipment includes:

| Asset | Balance December 31, 2018 | Additions | Deletions | Balance December 31, 2019 |
|-----------------------------|---------------------------------|------------|-----------|---------------------------------|
| Colerain Facility | | | | |
| Land | \$ 75,000 | \$ - | \$ - | \$ 75,000 |
| Buildings | 1,310,724 | - | - | 1,310,724 |
| Furniture and equipment | 384,783 | - | - | 384,783 |
| Conrey Road Facility | | | | |
| Construction in progress | - | 73,862 | - | 73,862 |
| Land | 400,000 | - | - | 400,000 |
| Buildings | 6,500,924 | 189,612 | - | 6,690,536 |
| Furniture and equipment | 807,840 | 121,442 | - | 929,282 |
| Simmonds Farm | | | | |
| Land | 176,750 | - | - | 176,750 |
| Buildings | 237,243 | - | - | 237,243 |
| Furniture and equipment | 74,330 | - | - | 74,330 |
| Vehicles | 696,849 | 52,460 | (179,932) | 569,377 |
| Subtotal | 10,664,443 | 437,376 | (179,932) | 10,921,887 |
| Less: accum. depreciation | (4,238,094) | (297,595) | 179,634 | (4,356,055) |
| Property and equipment, net | \$ 6,426,349 | \$ 139,781 | \$ (298) | \$ 6,565,832 |

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| SPCA CINCINNATI NOTES TO FINANCIAL STATEMENTS December 31, 2019 |
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NOTE F – BENEFICIAL INTEREST IN TRUST FUND ASSETS HELD BY OTHERS

The Organization has unconditional rights to distributions from the following trusts. The fair values of these beneficial interest trusts at December 31, 2019 are as follows:

| Trust Name | Trust Type | Fair Value at December 31, 2019 |
|--|------------|------------------------------------|
| Eliabeth Miller Irrevocable Charitable Trust | Perpetual | \$ 437,105 |
| Carole C. & Charles Kehrer Charitable Trust | Perpetual | 180,570 |
| Alex C. Young Charitable Trust | Perpetual | 498,348 |
| Elizabeth Young Charitable Trust | Perpetual | 131,115 |
| Total Beneficial Interest in Trusts | | \$ 1,247,138 |

Perpetual Trusts – The Organization is the recipient of investment income from four perpetual trusts:

The Elizabeth Miller Irrevocable Charitable Trust – The Miller Trust was established in the early 1900’s and is permanently in trust, currently with PNC Bank, with the Organization as its sole beneficiary. The Organization receives quarterly interest payments on the corpus of this trust. The market value and the beneficial interest of this trust at December 31, 2019 was \$437,105. During 2019, the unrestricted income received from this trust was \$18,248; the fees and charges to manage the trust were \$4,863.

The Carole C. & Charles A. Kehrer Charitable Trust – The Kehrer Trust was established in 2012 and is permanently in trust, currently with Raymond James Financial, with the Organization as a 5% beneficiary. The Organization receives quarterly interest payments on the corpus of this trust. The market value of this trust at December 31, 2019 was \$3,611,400 and the beneficial interest was \$180,570. During 2019, the unrestricted income received from this trust was \$12,693; the fees and charges to manage the trust was \$48,414.

The Alex C. Young Charitable Trust – The Alex C. Young Trust was funded in 2019 and is permanently in trust, currently with Comerica Bank, with the Organization as a 7.78% beneficiary. The Organization receives bi-monthly interest payments on the corpus of this trust. The market value of this trust at December 31, 2019 was \$6,405,500 and the beneficial interest was \$498,348. During 2019, the unrestricted income received from this trust was \$3,897; the fees and charges to manage the trust were \$18,074.

The Elizabeth Young Charitable Trust – The Elizabeth Young Trust was funded in 2019 and is permanently in trust, currently with Comerica Bank, with the Organization as a 7.78% beneficiary. The Organization receives bi-monthly interest payments on the corpus of this trust. The market value of this trust at December 31, 2019 was \$1,685,285 and the beneficial interest was \$131,115. During 2019, the unrestricted income received from this trust was \$0; the fees and charges to manage the trust were \$50,011.

Other Trusts – The Organization has also been named as the beneficiary in three other remainder trusts whose value cannot currently be ascertained due to conditions in the individual trust documents. The following amounts are for disclosure purposes only and are not yet recognized in the financial statements:

The Flora R. Ploss Remainder Trust – The Organization has been designated to receive 100% of trust balance on the death of a designated family member. This amount is currently estimated to be \$1,232,563 and the estimated beneficial interest is \$1,232,563.

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| SPCA CINCINNATI NOTES TO FINANCIAL STATEMENTS December 31, 2019 |
|--|

Phyllis Romanow Charitable Remainder Unitrust – The Organization has been designated to receive 7.5% of trust balance on the death of a designated family member. This amount is currently estimated to be \$156,203 and the estimated beneficial interest is \$11,715.

Arthur Romanow Charitable Remainder Unitrust – The Organization has been designated to receive 7.5% of trust balance on the death of a designated family member. This amount is currently estimated to be \$197,652 and the estimated beneficial interest is \$14,824.

NOTE G – RETIREMENT PLAN

The Organization maintains a contributory retirement plan under Section 403(b) of the Internal Revenue Code. Employee contributions are discretionary. The Organization has elected to match employee contributions up to a maximum of 6% of gross pay. The Organization made \$24,886 in contributions to the plan for the year ended December 31, 2019.

NOTE H – LEASES

Capital Leases

The Organization has both vehicles and equipment under capital leases at December 31, 2019. These vehicles and equipment are included at cost as fixed assets on the balance sheet and are being depreciated based on their respective asset category.

The following is a listing of the vehicles and equipment under capital lease and the remaining lease balances:

| <u>Item Leased</u> | <u>Lease Date</u> | <u>Maturity Date</u> | <u>Asset Cost</u> | <u>Term (Mo.)</u> | <u>Remaining Balance</u> |
|----------------------------|-------------------|----------------------|-------------------|-------------------|--------------------------|
| 2014 Kennels Conrey | 7/30/2014 | 7/30/2019 | \$ 41,011 | 60 | \$ - |
| 2016 Ford Explorer | 12/10/2015 | 12/10/2020 | 27,471 | 60 | 6,545 |
| 2015 Ford Transit | 12/29/2016 | 12/29/2022 | 42,039 | 72 | 22,589 |
| 2015 Ford Transit | 12/29/2016 | 12/29/2022 | 42,039 | 72 | 22,589 |
| Colerain Front Office HVAC | 7/6/2018 | 7/9/2023 | 11,900 | 60 | 8,870 |
| 2018 Chevrolet Silverado | 6/29/2018 | 6/30/2021 | 30,773 | 36 | 15,447 |
| 2019 Ram Promaster Van | 12/10/2019 | 12/10/2024 | 26,230 | 72 | 25,847 |
| 2019 Ram Promaster Van | 12/10/2019 | 12/10/2024 | 26,230 | 72 | 25,847 |
| | | | | | Capital Lease Balance |
| | | | | | \$ 127,734 |

The 2016 Ford explorer leased in December of 2015 and the 2018 Chevrolet Silverado leased in June of 2018 both have a balloon payment at the end of the lease period of \$12,000. At the end of the 60-month maturity period, these amounts will be eligible for a follow-on lease, a note, or full payment. This balloon payment is currently held as a long-term liability.

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| SPCA CINCINNATI NOTES TO FINANCIAL STATEMENTS December 31, 2019 |
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The following is a summary of future lease payments required to fulfill the leasing contracts:

| Year | Principal Amount | Interest Amount | Total Debt Service |
|--------|---------------------|--------------------|-----------------------|
| 2020 | \$ 43,428 | \$ 3,216 | \$ 46,644 |
| 2021 | 31,662 | 4,106 | 35,768 |
| 2022 | 28,906 | 2,036 | 30,942 |
| 2023 | 13,064 | 653 | 30,942 |
| 2024 | 10,674 | 278 | 10,952 |
| Totals | <u>\$ 127,734</u> | <u>\$ 10,289</u> | <u>\$ 155,248</u> |

NOTE I – LINES OF CREDIT

The Organization has two revolving lines of credit with PNC Bank, one for \$50,000 and one for \$325,000, for a maximum of \$375,000, which is secured by Organization investment funds. At December 31, 2019, the total amount drawn on the lines of credit was \$0 leaving an available balance of \$375,000.

The Organization has a construction line of credit with PNC Bank for \$1,800,000, which is secured by Organization investment funds. At December 31, 2019 no draws have been taken against this line of credit, leaving a balance owed of \$0.

NOTE J – PROMISSORY NOTE

On December 3, 2018, the organization purchased an x-ray machine and wrote a promissory note to CFC Investment Company to finance the equipment. The loan has monthly payments of \$902. The terms of the note are 5 years at an interest rate of 5.505%. The equipment serves as collateral for the note.

NOTE K – DEBT SUMMARY

The following is a summary of the changes in the Organization's debt during 2019, and the balances that exist at December 31, 2019:

| Debt type | Balance at December 31, 2018 | Additions | Principal Payments | Balance at December 31, 2019 | Current Portion |
|------------------------|------------------------------------|------------------|-----------------------|------------------------------------|--------------------|
| Capital leases | \$ 113,162 | \$ 52,460 | \$ (37,888) | \$ 127,734 | \$ 43,428 |
| Lease balloon payments | 24,000 | - | - | 24,000 | - |
| Promissory note | 47,217 | - | (8,436) | 38,781 | 8,912 |
| Totals | <u>\$ 184,379</u> | <u>\$ 52,460</u> | <u>\$ (46,324)</u> | <u>\$ 190,515</u> | <u>\$ 52,340</u> |

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| SPCA CINCINNATI NOTES TO FINANCIAL STATEMENTS December 31, 2019 |
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NOTE L – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at December 31, 2019 are restricted for the following purposes or periods:

| Restricted Purpose | Balance at December 31, 2018 | Restricted Contributions | Released from Restrictions | Balance at December 31, 2019 |
|-------------------------------|------------------------------|--------------------------|----------------------------|------------------------------|
| Bernard Foundation grant | \$ 84,732 | \$ 1,019,000 | \$ (1,074,187) | \$ 29,545 |
| Beneficial interest in trusts | 539,761 | 707,377 | - | 1,247,138 |
| Animal control | (38,531) | 1,815,675 | (1,792,781) | (15,637) |
| Animal fees | - | 10,248 | (10,248) | - |
| Simmonds Farm | 513,618 | 125 | (44,924) | 468,819 |
| Endowment | - | 211,459 | - | 211,459 |
| K-9 expansion | - | 82,675 | (73,862) | 8,813 |
| | <u>\$ 1,099,580</u> | <u>\$ 3,846,559</u> | <u>\$ (2,996,002)</u> | <u>\$ 1,950,137</u> |

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

NOTE M – FUND RAISING

The Organization received total solicited revenues of \$1,889,128 from its fund raising and direct mail activities and \$585,909 from special events activities. The Organization incurred direct, related expenses from both activities of \$738,355 for the year ended December 31, 2019.

NOTE N – DONATED SERVICES

The Organization receives services of volunteers who donate their time to administrative and oversight services to the Organization. These contributed services do not meet the requirements for recognition in the financial statements.

NOTE O – RELATED PARTY TRANSACTIONS

A board member for the Organization is a member of the Board of Directors of a publicly traded for-profit corporation. The Organization leases equipment and vehicles, under capital leases as described in NOTE H above, from a finance company which is a subsidiary of that corporation. Additionally, the board member is also a member of the board of an insurance company and the Chief Executive Officer of an insurance brokerage company. The Organization purchases insurance through the brokerage, which is written by the insurance company. During 2019, insurance premiums in the amount of \$133,441 were paid to the insurance brokerage. The Organization's board believes that the pricing of the policies and the financial leases described above were compatible to the pricing from other sources for similar lease financing and insurance coverage available at the time of purchase.

NOTE P – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Organization's financial assets as of the balance sheet date, reduced by the amounts not available for general use because of contractual or donor-imposed restrictions within one year of the balance sheet date. As part of the Organization's liquidity management, it invests cash in investments, typically equity securities.

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| SPCA CINCINNATI NOTES TO FINANCIAL STATEMENTS December 31, 2019 |
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The Organization has the following amounts that are available for use within one year for general purposes:

| | 2019 |
|---|---------------------|
| Cash and cash equivalents | \$ 1,922,699 |
| Investments at market rate | 5,813,172 |
| Estates/Trusts receivable | 85,000 |
| Accounts receivable | 17,157 |
| Pledges receivable | 20,500 |
| Subtotal financial assets, at year end | <u>7,858,528</u> |
| Less assets unavailable for general expenditures within one year, due to: | |
| Contractual or donor-imposed restrictions: | |
| Restricted by donor with purpose restrictions | <u>1,950,137</u> |
| Financial assets available to meet cash needs for general expenditures within one year: | <u>\$ 5,908,391</u> |

The Organization receives contractual revenue, grants, and contributions that are restricted by donors and considers revenues restricted for programs which are ongoing, major and central to its annual operations to be available to meet cash needs for general expenditures.

The Organization's endowment funds consist of a donor-restricted endowment. Income from the donor-restricted endowment is restricted for specific programming purposes. Donor-restricted endowment funds are not available for general expenditure.

The Organization manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. The Organization maintains current financial assets less current liabilities at a minimum of 30 days operating expenses. The Organization regularly monitors cash flows and monitors its reserves annually. In addition, the Organization's Board reviews the summarized financial reports quarterly.

NOTE Q- SUBSEQUENT EVENTS

The Organization's management has evaluated events through April 8, 2020, the date on which the financial statements were available for issue. The Organization has two events subsequent to December 31, 2019 through April 8, 2020, to disclose.

The Organization has elected to terminate the annual dog warden contract with Hamilton County effective December 31, 2019. The Organization has a temporary contract through June 30, 2020 and is currently in the process of transitioning these responsibilities to the County. The final termination date for this transition is not yet known.

Due to worldwide economic conditions related to the COVID-19 virus pandemic, the fair-market value of Organization's investment account has, as of the date of these financial statements, decreased approximately 25.1% from its' market value at December 31, 2019. The Organization's management expects the investments to recover fully with future market performance.